

6/18/2024

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Agenda

Introduction from the Joint Office

Presentations from panelists

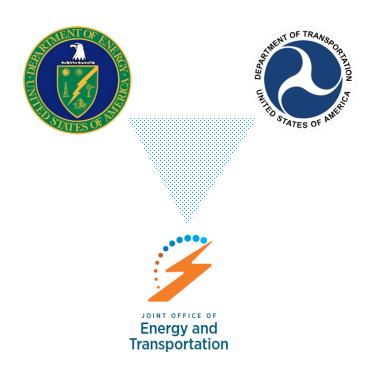
Panel Discussion

Audience Q&A





Mission and Vision



Mission

To accelerate an electrified transportation system that is affordable, convenient, equitable, reliable, and safe.

Vision

A future where everyone can ride and drive electric.

BIL Programs Supported by the Joint Office

The Joint Office provides unifying **guidance**, **technical assistance**, and **analysis** to support the following programs:



\$5 billion for states to build a national electric vehicle (EV) charging network along corridors, including **\$148 million** awarded to repair and replace non-operational chargers.



Charging & Fueling Infrastructure Discretionary Grant Program (U.S. DOT) \$2.5 billion in community and corridor grants for EV charging, as well as hydrogen, natural gas, and propane fueling infrastructure



Low-No Emissions Grants Program for Transit (U.S. DOT) \$5.6 billion in support of low- and no-emission transit bus deployments



Clean School Bus Program (U.S. EPA)

\$5 billion in support of clean school bus deployments

Clean Bus Planning Awards (CBPA) Program

<u>Learn more and</u> <u>apply</u>







Free technical assistance for comprehensive and customized fleet electrification transition plans.

- Fleets eligible for FTA Low or No Emission Grant Program funding, with some exceptions, can apply now for CBPA assistance.
- Deployment assistance also available at the completion of the plan.
- Funded by the Joint Office and managed by the National Renewable Energy Laboratory (NREL).
- Applications open on a rolling basis.



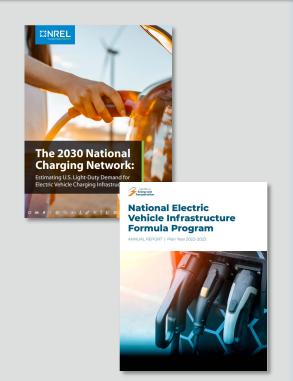
driveelectric.gov/clean-bus-planning-awards

Rural and Urban EV Toolkits

Forecasts and Reports

Help Sheets and Checklists



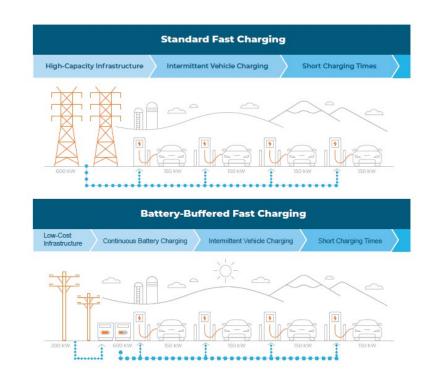




driveelectric.gov/resources

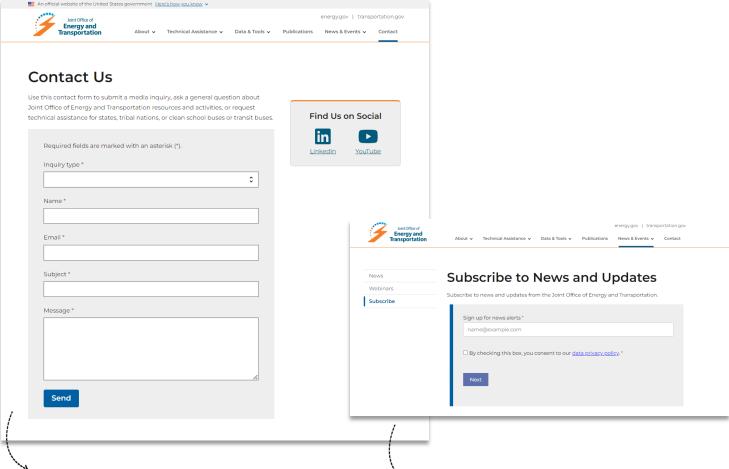
Battery Buffered Case Study





Visit **Driveelectric.gov/publications**

- Request assistance via online form
- Initial response within 48 hours
- General questions and feedback welcome!



driveelectric.gov/contact

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Panelists



Jennah Denney National Rural Electric Cooperative Association



Cyril BrunnerVermont Electric Cooperative, VT



Chelsea Mead *Trico Electric Cooperative, AZ*



John GoroskiFlathead Electric Cooperative, MT



Jennah Denney

National Rural Electric Cooperative

Association

Landscape of rural utilities in transportation electrification

Joint Office of Energy and Transportation

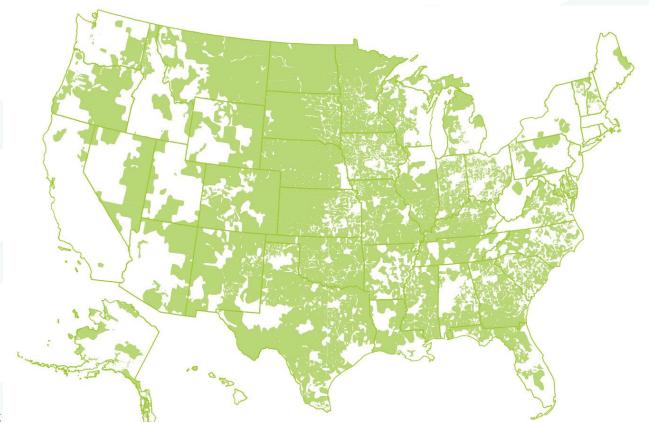


Cooperatives Focused on their Consumer-Members





Cooperatives Power 56% of the Nation's Landmass





Predict, Plan and Mitigate Impacts with Members at the Front of Mind

What are cooperatives doing?



Cooperative Approach to Vehicle Electrification

Mission: The Cooperative Approach to Vehicle Electrification (CAVE) is a network of electric cooperatives that have implemented or are planning to implement a variety of electric transportation programs.

Goal 1:

Focus on charging infrastructure in rural and low-income communities.

Goal 2:

Create education-based programs to inform consumers, dealers, and policymakers on the value of electric transportation.

Goal 3:

Explore options for fleets, transit bus, school bus, and medium/heavy-duty truck adoption and charging solutions

Goal 4:

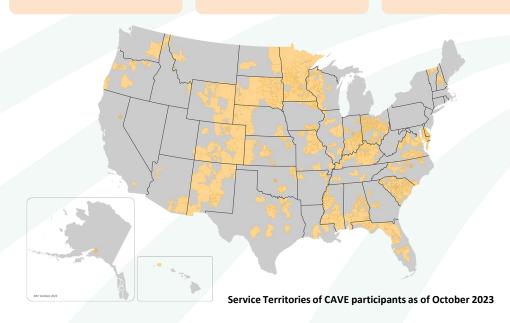
Demonstrate unique programs that utilize technologies to improve grid reliability.



216 Individuals

131 Unique Coops

38 States Represented



REWIRED: Rural Electric Utility Workflow Improvements for Rapid EVSE Deployment

Fiscal Year 2023 Vehicle Technologies Office Program Wide Funding Opportunity Announcement

FOA # DE-FOA-0002893

| Name | Location (city, state) | Project Description | Federal Share |
|---|------------------------|--|---------------|
| AOI 11 - Reducing Soft Costs of Electric Vehicle Infrastructure to Enable Widespread Deployment | | | |
| Electric Power Research Institute, Inc. | Palo Alto, CA | GridFAST Express: Roadmap and Actions to Address Key Challenges to the Utility Interconnection Process and Supporting Supply Chain | \$6,243,941 |
| Interstate Renewable Energy Council | Albany, NY | A Comprehensive Nationwide EV Charging Recognition and Technical Assistance Program | \$6,934,952 |
| NRECA Research | Arlington, VA | REWIRED: Rural Electric Utility Workflow Improvements for Rapid EVSE Deployment | \$2,294,576 |

^{*}Currently in pre-award negotiations

Preliminary - Overview

- The Project will support EVSE development and result in reduced soft costs for new EV charging installations that are scalable, replicable, and can be implemented across the nation by analyzing current and needed utility workflow improvements through peer-to-peer learning and lesson exchange amongst rural electric cooperatives.
- Soft costs are non-hardware expenses, such as preliminary studies, paperwork, approval delays, communication inefficiencies, and inadequate assessment of distribution grid capacity.



Questions?

Jennah Denney - NRECA
EV Strategies & Solutions Manager
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JENNAH.DENNEY@NRECA.COOP





Chelsea Mead

Trico Electric Cooperative, AZ

EV ROADMAP



POWERED WITH PURPOSE

ABOUT US

- Trico surrounds Tucson, AZ
- 50,000 members
- 140 employees
- 4,000 miles of line
- Fully regulated by the Arizona Corporation Commission
- 255 mW summer peak100 mW winter





Strategic Direction



Preparing for a competitive future where members will demand innovation and great value

<u>Power Supply</u>: Ensure ample resources, incorporating traditional, distributed, and member-owned assets.

<u>Member Satisfaction</u>: Engage with Members to understand and exceed their expectations.

<u>Reliability</u>: Delivering for Members by enhancing trust and empowering progress.





EV Roadmap



Strategic Approach: Develop a five-year roadmap

- Research other cooperative's home charging programs that include having the objective being to ensure continued purchase of cooperative-provided power.
- Research charging stations, including pricing, warranty, NISC integration, metering and installation aspects.
- Determine retail pricing and/or incentives, including considering a subscription-based model for the home charging unit.
- The project may need to include a determination if a subsidiary needs to be established if the coop is to own level 2 chargers.





- Member-owned
 - Experimental Off-Peak EV Charging Plan
 - 6.5 cents during the charging period of (10:00 pm to 5:00 am)
 - 45% reduced rate from standard retail rate
 - Maximum of 400 kWhs per month
 - Not sub metered using interval data to calculate





- Trico-owned
 - Unlimited EV Charging Plan
 - Unlimited off-peak charging
 - \$64 per month for 7.7 kW charger
 - \$69 per month for 11.5 kW charger
 - \$71 per month for 15.4 kW charger
 - Off-peak is 6:00 am to 9:00 am and 4:00 pm to 10:00 pm
 - \$0.25 cents per kWh charged during on-peak
 - Sub meter built into charger





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 - Off-peak is 6:00 am to 9:00 am and 4:00 pm to 10:00 pm
 - \$.25 cents per kWh charged during on-peak
 - Sub meter built into charger
 - Trico installs, owns and maintains the unit
 - Trico conducted an RFP process
 - Defined a standard installation
 - 240-volt circuit within 20 feet of the charger





- EV Readiness Assessments
 - Trico hired an inhouse Journeyman Electrician to complete assessments, installs, and maintenance
 - Trico will assess Member service to determine its readiness for an EV charger
 - If upgrades are needed, Trico will provide an estimate
 - Member can choose to use Trico or select a 3rd party contractor to complete work





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 - Member can Trico or selected a 3rd party contractor to complete work

Future

- Managed Charging 2025
- V2X Charging 2025/2026



Public



- Third-Party or Member-Owned
 - Serve on a demand and energy rate
- Trico-Owned (2024)
 - Trico determined we won't invest in public charging unless significant grant funds can be obtained to buy down the cost
 - NEVI Application with Pima County, Tucson, Tucson Electric Power (TEP) and Trico
 - 10 Trico-owned chargers in Pima County
 - Conducted an RFP in 2023
 - Includes 300 kW of storage per site



Fleet



- Gauging interest
- Two models
 - Trico-owned
 - Managed charging
 - Member-owned
 - Passive Management: Rates for small, medium and large
 - Active Management

Financial assistance will be available from Trico to manage the charging

- Rebates
- Loans
- Separately metered/priced



Contact Information

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Trico.coop





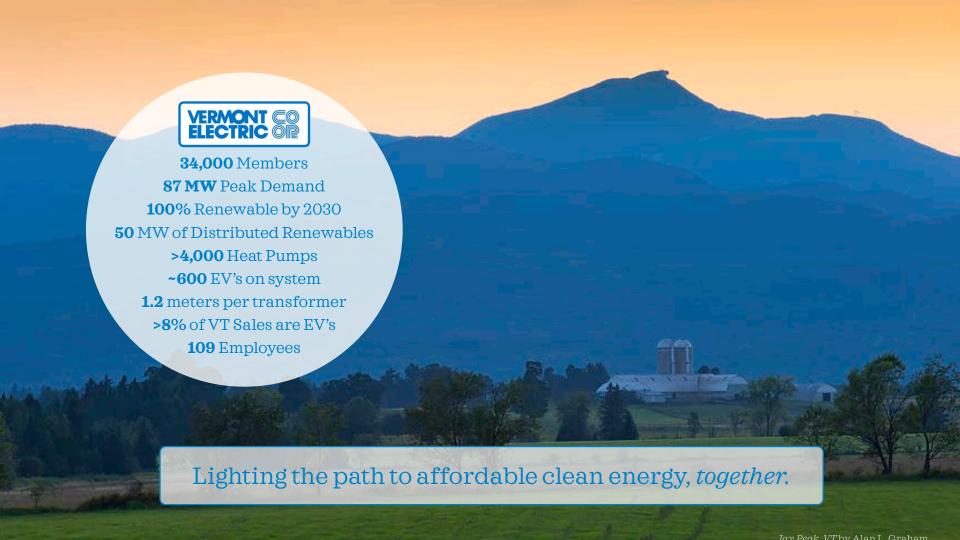
Cyril Brunner

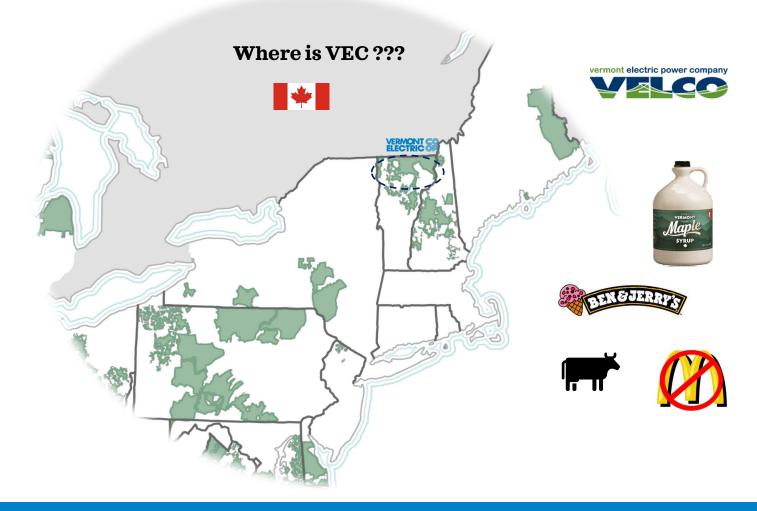
Vermont Electric Cooperative, VT

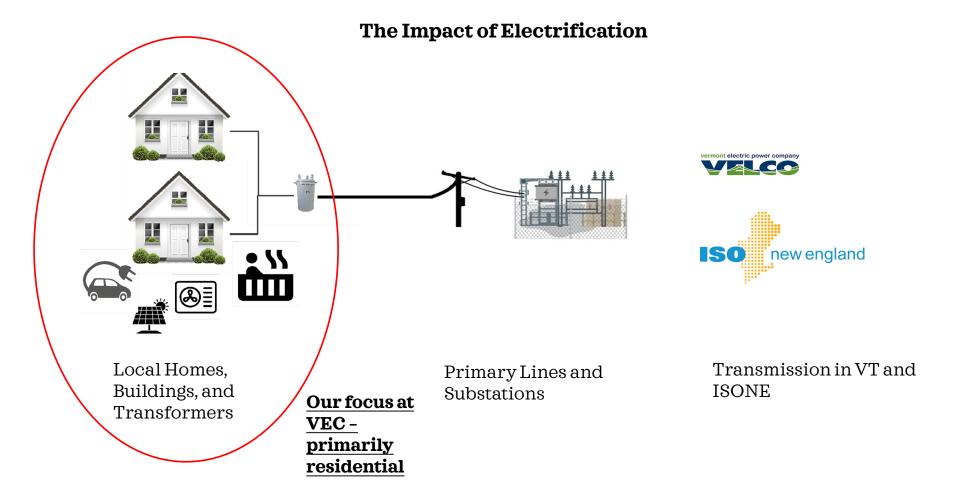
JOET Rural Electric Cooperatives Deploying EV Charging

- Brief overview of VEC
- The challenges we face
- Why is HQ so important to VEC?
- Managing DER to defer infrastructure investment



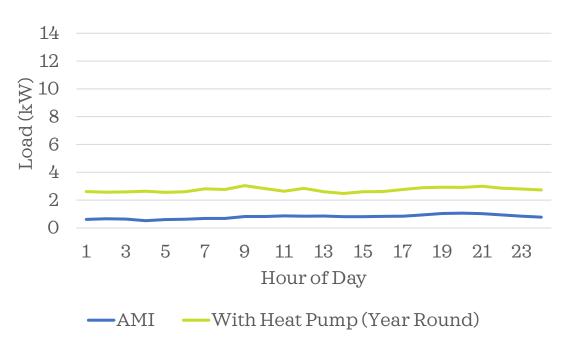






Residential Impact of Electrification - Locally

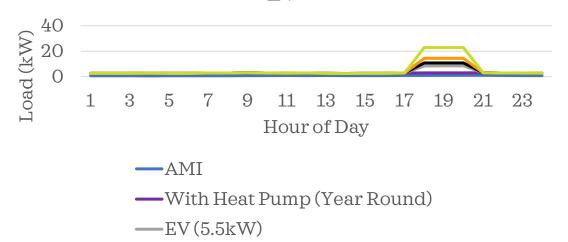




- Washer dryer
- Heat pumps today

Residential Impact of Electrification - Locally with EV's

Typical Winter Day with Heat Pump and EV



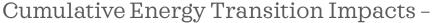
—EV (7.8kW)

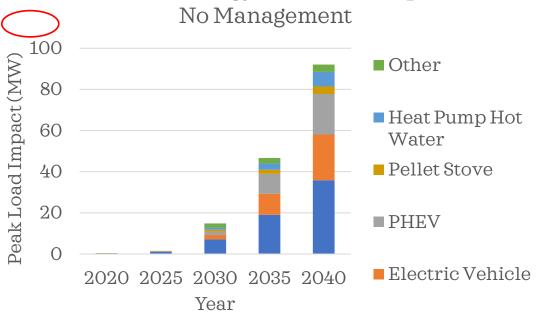
—EV (11.5kW)

—EV (19.9kW)

- Average EV 7.8kW
- Have seen several 19.9kW

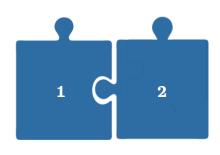
The Impact of Electrification - Systemwide





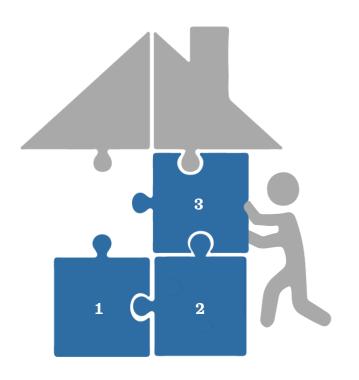
- 80 MW peak today
- Significant load growth expected by 2040
- kWH sales versus kW grid infrastructure impacts
- 30-40% of distribution transformers, lines and substations would be overloaded by 2040 without load management
- \$100 million in grid upgrades, even more at the transmission level

Grid Infrastructure is the Foundation



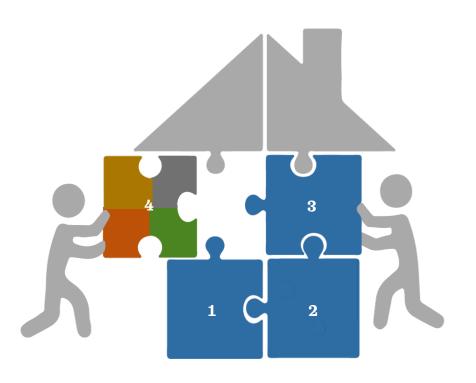
- 1. Maintain our existing infrastructure
- **2. Upgrade** conditionally poor infrastructure to increase capacity and relocate or underground to improve reliability
 - Annual maintenance plan to extend life of assets
 - Increased standard distribution transformer from 10kVA to 15kVA
 - Actively replacing 250 miles of legacy conductor (6 Steel, 8D, 6A). Currently replacing around 10 miles annually
 - Seeking out grant funding to support investments (GRIP and others)

Grid Infrastructure is the Foundation



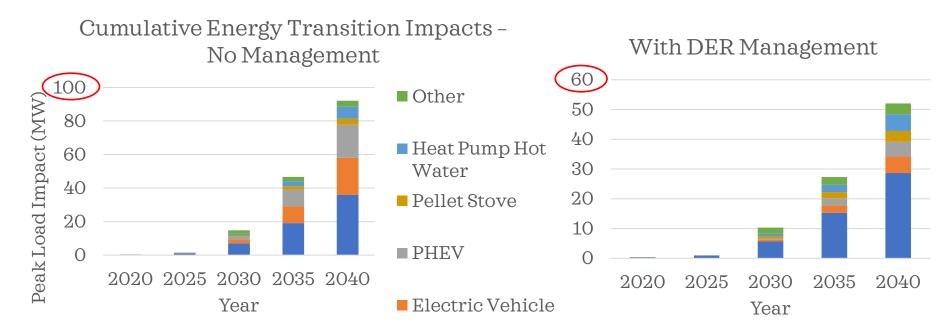
- 1. Maintain our existing infrastructure
- **2. Upgrade** conditionally poor infrastructure to increase capacity and relocate or underground to improve reliability
- **3. Leverage** existing distribution management systems (SCADA) and data sets (NISC, GIS and AMI)
 - Existing data is foundational to enabling DER management for infrastructure
 - Need accurate data

Grid Infrastructure is the Foundation, VPP's Will Enable More



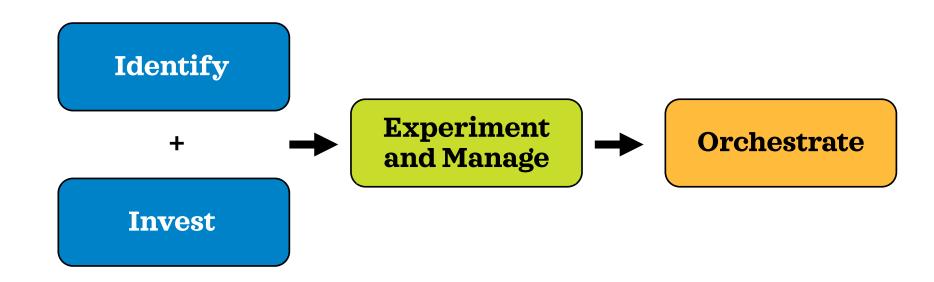
- 1. Maintain our existing infrastructure
- **2. Upgrade** conditionally poor infrastructure to increase capacity and relocate or underground to improve reliability
- **3. Leverage** existing distribution management systems (SCADA) and data sets (NISC, GIS and AMI)
- **4. Create** VPP's by **integrating** existing data with DER OEM's, **modeling** DER impacts, **experimenting** with pilots, and **orchestrating** devices through technology solutions built on AI

Why will VPP's and DER management help?



• We can save ~\$50 million in Grid Investment with DER Management

VEC Flexible Load Program Focus





Identify

Vermont Tier 3 VEC Energy Transformation Program

EV Detection

Mandates utilities reduce carbon through increased electric sales

Numerous incentive offerings (EV's, chargers, heat pumps)

VEC maintains a record of vehicles, heating, locations and other details Through Camus

Identified over 600 potential chargers

Currently run annually, looking to update frequency

 $Cross\,reference\,with\,EV\\list$

Helpful to identify charging speed

Invest

| | Free Level 2 Charger | Free Distribution Transformer Upgrade | | |
|-------------------|--|---|--|--|
| Program Launch | Jan 2023 | Jan 2020 | | |
| Device Quantities | 180+ (Emporia) | 55 upgrades since 2020 | | |
| Items of Note | (650+ EVs on system) Originally focused on ChargePoint and Flo and recently transition to Emporia (lower cost) | 10% of reviewed transformers need an upgrade VEC Utility Designers review every incentive application Justified through Tier 3 mandate and additional sales | | |

Manage - Electric Vehicles

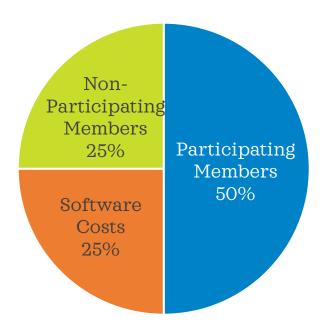
| | EV Charger Bill Credit | FlexCharging Telematics | Additional Grid Services | Vehicle to X |
|------------------------|---|--|--|--|
| Monthly Bill Credit | \$8/month | \$8/month | TBD | \$6.40/month/kW |
| Devices Enrolled | 300 (~300kW) | ~60 (~60kW) Launched in March 2024 | Targeting 10 locations | Targeting 1-2 locations |
| OEM's Targeted | Flo, ChargePoint and Emporia | "Free" communications OEMs (Tesla, Rivian, Ford, Kia, Hyundai) | ChargePoint and FlexCharging | Fermata Energy with VW ID4 |
| Dispatch Frequency | 4hrs, 4-6 times per month | 4hrs, 4-6 times per month | TBD | 4hrs, 4-6 times per month |
| Items of Note | 45% of EV's managed (78% in 2023) < 10 opt outs since program began in 2019 | Targeted at Tesla's and OEM's with free chargers Lower cost option to EVSE | Pilot for 2024 Manage for distribution transformer upgrades | Pilot for 2024 Residential bidirectional pilot |

The Value of Our Flexible Load Management Program

| | Number of Peaks | Approximate Dispatch Hours to Hit Peak | Annual Transmission Savings for 1 MW Peak Reduction | Success % – 4 Hour Resource |
|---|-----------------------|--|---|-----------------------------------|
| VT Monthly RNS (Regional Network Service) | 12 | 340 | \$175,000 | ~75% |
| ISONE Yearly FCM (Forward Capacity Market) | 1 | 60 | \$29,000 | ~75% |
| Total | 13 | 400 | ~\$204,000/year | |

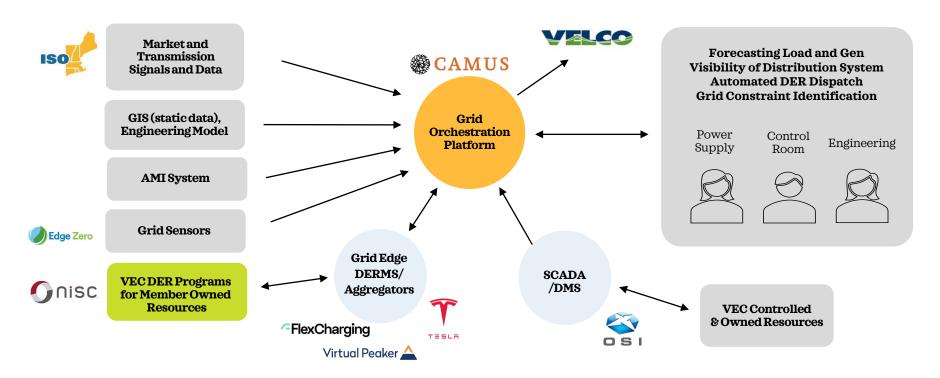
- 13 Total Peaks
- ~\$204/kW/year

Program Value Pie



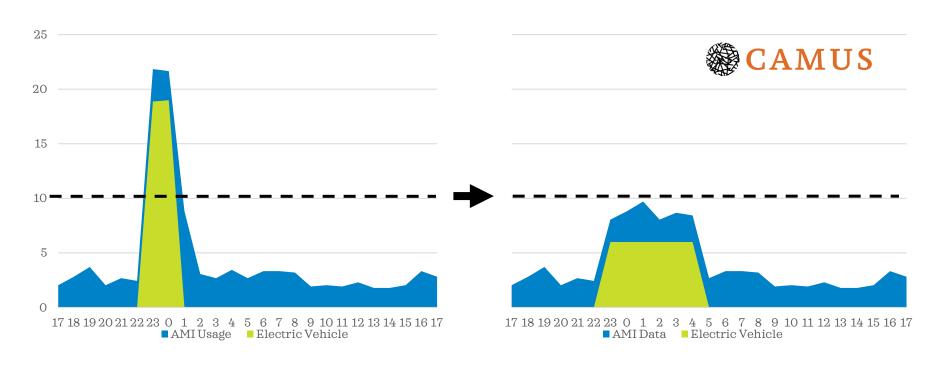
- Maximize non-participating members percentage = savings
- High enough incentive to enroll

How do we Orchestrate our Virtual Power Plant (VPP)?



Together, these technologies enable VEC to **identify grid constraints** and **dispatch member and utility assets** to not only manage peak impacts but also **eliminate/defer infrastructure upgrades**

2024 Pilot on Distribution Transformers



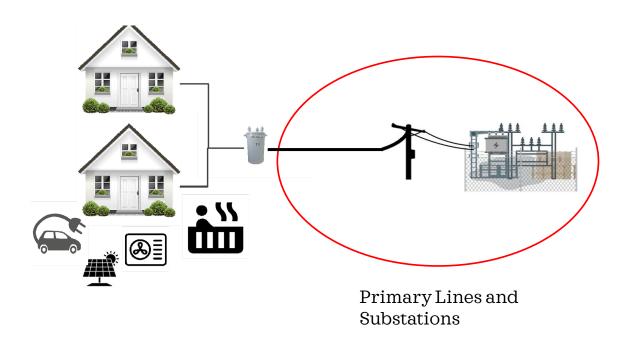
Fixed Limit - 10kVA

Managed charging for Fixed Limit

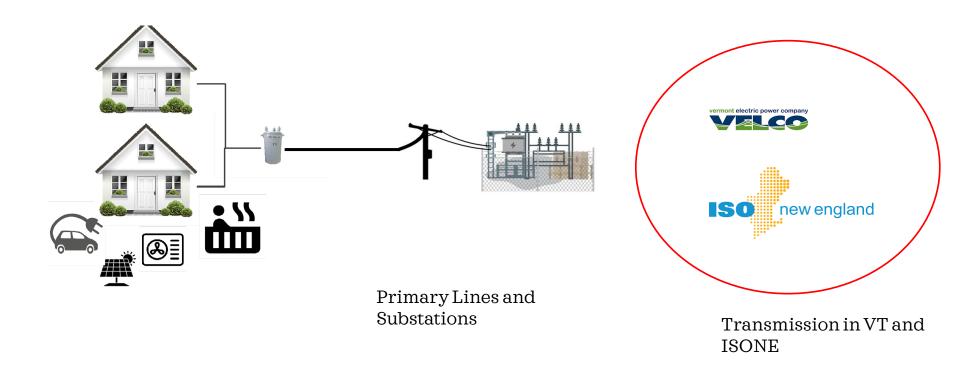
(Fixed Operating Envelope)



Future - Primary Lines and Substations



Future - VT and Regional Transmission



Future Program Design - Carrot and Stick

Current Programs

- Credit for participation
- \$8/month for EV
- \$6.40/kw/month for battery





Future

- Full residential TOU Rate
- Dynamic Rates
- "stick" for those who are hitting the peaks with electrification



John Goroski

Flathead Electric Cooperative, MT





Flathead Electric Cooperative & Electric Vehicles





Flathead Electric Cooperative



- 58,477 Member Owners
- 75,519 Meters
- 163 Employees
- 5,124 Miles of Line
- Density = 15 Meters/Mile
- Wholesale Energy Providers:
 - BPA / PNGC
 - Basin Electric Power Cooperative
- Nine elected Board Members









- 2012: A Flathead Electric employee purchase a 2012 Chevy Volt.
- 2015: A second Flathead Electric employee purchase 2014 Chevy Volt.
- 4-22-2015 Flathead installed a Level 2 ChargePoint Charging station in front of Flathead's main office. Free to public. Employees charged a monthly fee.
- Internal Questions:
 - Does it make sense for FEC to own a charging network?
 - Demand Response?
 - Time of Use Rates?
 - Impact to Flathead's distribution system and transmission coming into the valley
 - ????????



- 2016: Flathead began focusing on workplace charging in Flathead's service territory
 - Third employee bought two plug-in hybrids for his family.
 - Workplace charging made sense for the limited range plug-in hybrids.
 - Cost of EV chargers
 - Level 2 Home \$1,000
 - Level 2 Workplace \$2,500
 - Level 3 \$25,000





2017: Electric Vehicle Project

Scope:

To develop and implement an FEC Electric Vehicle (EV) program that includes the installation of EV charging stations, potential EV rate, promotion strategy, potential for renting home EV charging stations, and potential Demand Response opportunity in FEC's service territory.

Schedule:

- 2017 Put together Employee/Member Committee.
- 2017 Installation of FEC workplace charging station for employees.
- 2017 Develop member workplace charger partnership/location criteria.
- 2017 Analyze collected project data, assess potential EV rates, assess potential to rent home vehicle chargers to members, and demand response opportunities.
- 2018 Present findings to FEC management and Board.
- FEC purchased a Chevy Bolt for the energy services team.



- 2017-2018: Residential Time of Day Demand Rate:
 - Given the increase in EVs and Net Metering services within the valley, began analyzing a Residential T.O.D. rate. (Treat all residential members the same regardless of their lifestyles.)
- 2018: Electric Vehicle Project
 - Installed two Level 2 Workplace charging stations with DRUs: (Whitefish City Hall parking structure and Whitefish North Valley Hospital's parking lot)
 - Purchased a Chevy Bolt for Flathead's energy service team
- FEC employee upgraded 2012 Chevy Volt to a Tesla Model 3.





- 2019: Electric Vehicle Experience (Loaner Program)
 - Leased a Nissan Leaf
 - Members were able to reserve the Nissan Leaf and Chevy Bolt for 3-4

days for an EV Experience

- 2019 EV Day
 - First EV Day Save Your Gas for the Grill
 - Test Drives in the Nissan Leaf and Chevy Bolt





Jun1 1, 2019: Residential T.O.D rates implemented.



- 2020: Electric Vehicle Project
 - Continued to install two more Level 2 Workplace charging stations: Bigfork
 Theater of the Performing Arts and Libby Chamber of Commerce
 - Project Team expanded Scope to Level 3 Charging with potential VW Settlement Funding through the State of Montana.
- 2021: EV Experience
 - Flathead purchased a Tesla Model Y.
 - Flathead was awarded VW Settlement Funding as did a member for other sites in Montana. Flathead declined to allow our member to get the funding for their gas station.
- A fourth FEC employee purchased an EV (Tesla Model Y). Charges at home and does not pay the monthly charging fee at Flathead.





2022:

- Flathead ordered a Ford Lightning for distribution design.
- Flathead ordered a Rivian for the EV Experience Program.
- Second employee purchased a Model Y but kept the 2015 Chevy Volt.

2023:

- Flathead ended the EV ExperienceProgram due to vehicle damage to the Tesla and Rivian. The Bolt, Tesla, Rivian and Lightning became a part of Flathead's vehicle fleet used by energy services and distribution design.
- State of Montana passed an annual EV Registration Fee to capture commuting miles and a \$0.03/kWh EV Tax on all charging stations greater than 25 kW to capture traveling miles. Electric utilities are now tax collectors.

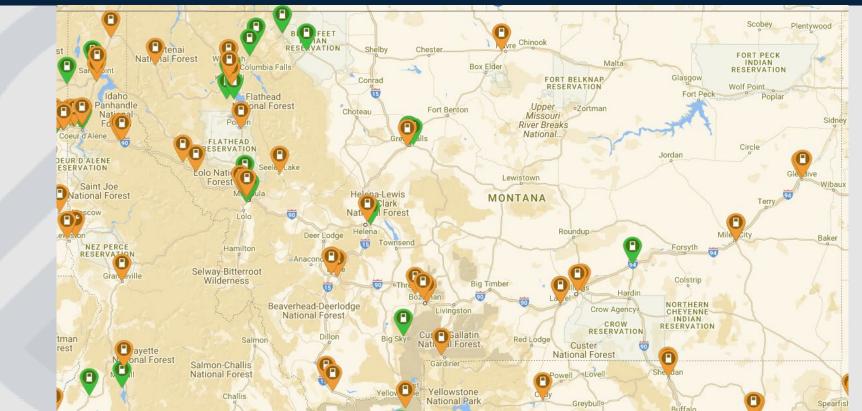


2024:

- Installed two ZEF purchased Level 2/Level 3 stations in Kalispell and Libby using VW Funding from the State of Montana. These are only 50kW Level 3 chargers. No more free public charging.
- Charging station rates include an energy charge and a prorated hourly connect fee (which turns into an idle fee if EV is left connected after battery reaches its charging limit). The separately metered Level 3 chargers include the 3 cent/kWh Montana EV Tax.
- Flathead began collecting EV taxes from the Ford dealership's Level 3 charger.

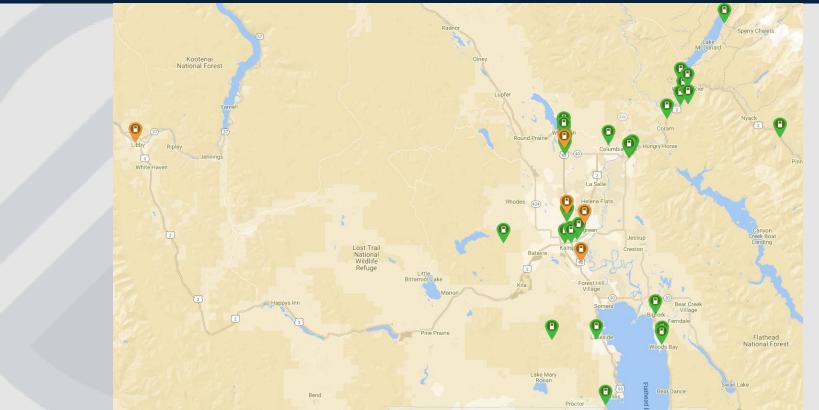












EVs in FEC

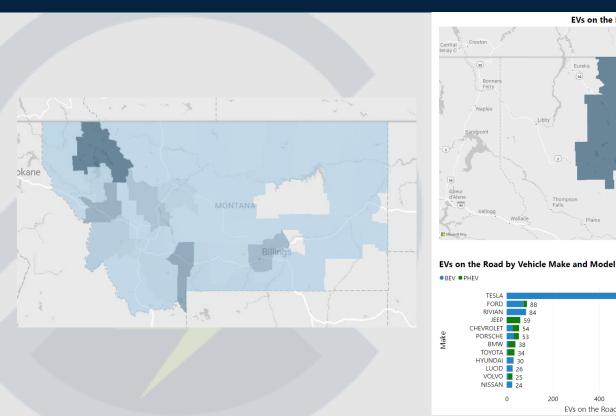


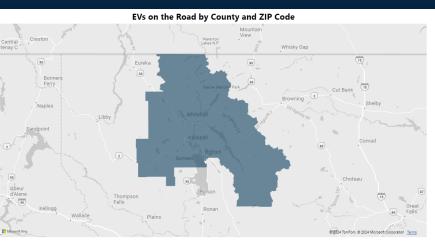
Key Statistics 1,364 EVs on the Road 1,097 BEVs on the Road 267

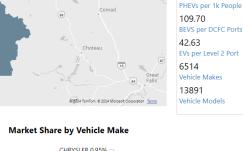
PHEVs on the Road 10.55

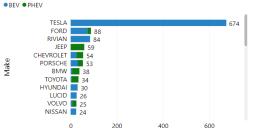
BEVs per 1k People

2.57

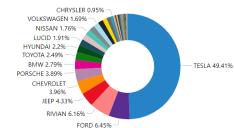








EVs on the Road





John Goroski

Power, Rates & Compliance Manager (406) 250-2225



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Panel Discussion and Audience Q&A

Resources

The National Rural Electric Cooperative Association

<u>Home - Trico Electric Coop</u>

<u>Lighting the path to affordable clean energy,</u> <u>together — Vermont Electric Coop</u>

Electric Vehicles - Flathead Electric Cooperative

<u>Grid-Constrained Electric Vehicle Fast Charging</u>
<u>Sites: Battery-Buffered Options (driveelectric.gov)</u>

Battery Energy Storage for Electric Vehicle Charging Stations (driveelectric.gov)





Grid-Constrained Electric Vehicle Fast Charging Sites: Battery-Buffered Options

Introduction

As the build-out of America's electric vehicle [EV] charging network continues, state and other government agencies are learning how to successfully deploy charges in locations where electric grid capacity is limited. This case study summarizes recent Joint Office of Energy and Transportation Doint Office) technical assistance work performed by the National Renewable Energy Laboratory (NPEL). This assistance involved helping a state department of transportation (DOT) analyze the fessibility of a battery energy storage system solution at a grid-constrained EV charging location.

The Joint Office provides technical assistance to stakeholiders and programs that seek to deplay a network of EV chargers, zero-emission fueling infrastructure, and zero-emission transit and school buses. For example, Joint Office technical assistance can help evaluate whether a battery-bulfered system is appropriate for a proposed EV charging staffic.

For more information, reach out to

This case study can help inform states and other stakeholders interested in battery-buffered options to support direct-current fast charging [DCFC] stations in grid-constrained areas. For additional information on battery energy storage systems for EV charging, review the technical assistance help sheet Battery Forcers Storage for EVC harpon Stations.

Technical Assistance Case Study

Feasibility of a Battery-Buffered Energy Storage System at a Proposed EV Charging Site

A state DOT requested assistance from the Joint Office with weakuating whether the addition of energy storage could make DCFC feesible at a particular site. This site is in a new with significant grid constraint along a designated alternative fuel corridor. The Joint Office connected the state with a subject matter exper at NREL, who performed an enapsite evaluating the feasibility of deploying a battery-buffered DCFC to support EV practing at this rural site.

The NREL subject matter expert met with the state DOT leads to better understand the site grid constraints, developed a method for an energy design specification for that site, and provided options for the state to consider when planning for EV charging at

Thank you!

Today's Presentation: Engaging Utilities: Rural Cooperatives Working to Deploy EV Charging

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